



Greenworks Lending is changing the way buildings save energy. Join us!

About Greenworks Lending

The United States is in the midst of a once-in-a-generation change in the way we produce and consume energy. Commercial and industrial buildings use 50% of the country's electricity yet often lack capital and access to efficient financing to upgrade their systems or generate renewable energy. Greenworks uses an innovative lending model called PACE (Property Assessed Clean Energy) to unlock the potential in this market by providing no-money-down, low-cost, long-term capital.

Greenworks is a rapidly growing company that provides financing for energy-saving upgrades in commercial buildings. Our mission is to improve the energy efficiency of our country by creating a new normal for financing energy upgrades in buildings.

The founding team at Greenworks developed the first successful commercial PACE platform at the Connecticut Green Bank. We are now scaling the model across the country. Greenworks is investor-funded and based in Stamford, CT.

PACE policies are being passed across the country, allowing this innovative financing to be available to more building owners. We are looking for a New Markets Policy Intern for summer 2015 to assist in developing new markets and programs for PACE financing.

New Markets Policy Internship Opportunity:

The New Markets Policy Intern will support Greenworks' CEO in expanding the available markets for PACE financing. The selected intern will:

- Draft briefs on PACE policies as passed in new states
- Develop presentations and prepare materials for key stakeholders in new PACE states
- Research and contact key stakeholders in new markets
- Manage and support development of key program infrastructure as required, including:
 - Negotiations with administrators
 - Negotiation with subcontractors
 - Developing program guidelines
 - Supporting Greenworks' Executive Team in developing project documentation packages through interpretation of state statutes

Key Qualifications:

- Passion for Greenworks' vision and the clean energy / PACE space
- Excellent interpersonal skills, superior written and verbal communication skills
- High level of adaptability to a quickly changing environment
- Exceptional ability to self-manage a large volume of tasks and projects and quickly respond to changes in priority
- Extreme attention to detail
- Ability to simplify complex policies and legal documents
- Willingness to pitch in across the organization



- Bachelor's degree from a top school
- Masters' in Environmental and/or Policy field from a top university complete or in process (preferred)

Details:

- Paid internship
- Based in Stamford, walking distance from the Stamford train station
- 3-6 months temporary role but exceptional candidates will be considered for full-time employment