



Greenworks Lending is changing the way buildings save energy. Join us!

About Greenworks Lending

The United States is in the midst of a once-in-a-generation change in the way we produce and consume energy. Commercial and industrial buildings use 50% of the country's electricity yet often lack capital and access to efficient financing to upgrade their systems or generate renewable energy. Greenworks Lending ("Greenworks") uses an innovative lending model called PACE (Property Assessed Clean Energy) to unlock the potential in this market by providing no-money-down, low-cost, long-term capital.

Greenworks is a rapidly growing company that provides financing for energy-saving upgrades in commercial buildings. Our mission is to improve the energy efficiency of our country by creating a new normal for financing energy upgrades in buildings.

The founding team at Greenworks developed the first successful commercial PACE platform at the Connecticut Green Bank. We are now scaling the model across the country. Greenworks is investor-funded and headquartered in Stamford, CT.

We are looking for a finance associate starting summer 2015 to support Greenworks' Chief Investment Officer structuring debt facilities and underwriting energy projects.

Finance Associate Role: The Finance Associate will work closely with Greenworks' Chief Investment Officer to ensure that credit underwriting and financial structuring seamlessly integrates and supports Greenworks' mission and operations. Key responsibilities will include:

- Perform rapid underwriting for Greenworks projects
- Support in all aspects of project development: including deal origination, business development, internal transaction management, and external communication
- Prepare presentation materials
- Assist with reporting to investors and lenders
- Support development of underwriting guidelines and financing processes
- Respond to borrower, investor, and lender questions quickly and accurately
- Conduct market analysis and financial modeling to support strategic decisions
- Manage and maintain a set of Excel templates and models externally for contractors and borrowers and internally for underwriting purposes

Key Qualifications:

- Two plus years in a detail-oriented, analytical environment such as management consulting, marketing, or investment banking
- Facility and substantial experience developing and manipulating excel models
- Experience working in real estate lending or structured finance preferred
- Facility with financial statement analysis
- Passion for Greenworks' vision and the clean energy / PACE space
- Excellent interpersonal skills
- Superior written and verbal communication skills



- High level of adaptability to a quickly changing environment
- Exceptional ability to self-manage a large volume of tasks and projects and ability respond to changes in priority
- Extreme attention to detail
- Willingness to pitch in across the organization
- Bachelor's degree from a top university required

Details:

- Based in Stamford, Connecticut located a walk away from the Stamford train station
- Bonus structure based on meeting and exceeding milestones
- Social activities and a work life balance philosophy

This is an excellent opportunity for motivated individuals that want to grow with a rapidly expanding organization and further their career path.

Interested candidates, please email acooley@greenworkslending.com